Lendmarq **DSCR PRIME** 

#### Pricing: 6/6/2023

Leverage Grid		Max As Is LTV	Max LTC
	Purchase	75%	75%
FICO: 780+	Refinance (No Cash Out)	75%	N/A
	Refinance (Cash Out)	75%	N/A
	Purchase	75%	75%
FICO: 760 - 779	Refinance (No Cash Out)	75%	N/A
	Refinance (Cash Out)	75%	N/A
	Purchase	75%	75%
FICO: 740 - 759	Refinance (No Cash Out)	75%	N/A
	Refinance (Cash Out)	75%	N/A
	Purchase	75%	75%
FICO: 720 - 739	Refinance (No Cash Out)	75%	N/A
	Refinance (Cash Out)	Refinance (No Cash Out) 75% Refinance (Cash Out) 75%	N/A
	Purchase	75%	75%
FICO: 700 - 719	Refinance (No Cash Out)	75%	N/A
	Refinance (Cash Out)	75%	N/A
	Purchase	70%	70%
FICO: 680 - 699	Refinance (No Cash Out)	70%	N/A
	Refinance (Cash Out)	70%	N/A
	Purchase	65%	65%
FICO: 660 - 679	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
	Purchase	65%	65%
Foreign National	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A

Ecverage reductions	
Property classified as "unleased" & Loan Purpose as "Refinance"	-10%
Non-Warrantable Condominium (doesn't apply to pending litigations)	-10%
Market Specific: Chicago / Detroit / Baltimore / Flint	-5%

#### **Underwriting Guidelines**

Coupon	5/1 ARM	7/1 ARM	Fixed 30
9.999%	103.265%	103.140%	102.890%
9.875%	103.176%	103.051%	102.801%
9.750%	103.088%	102.963%	102.713%
9.625%	103.000%	102.875%	102.625%
9.500%	102.913%	102.788%	102.538%
9.375%	102.825%	102.700%	102.450%
9.250%	102.738%	102.613%	102.363%
9.125%	102.650%	102.525%	102.275%
9.000%	102.563%	102.438%	102.188%
8.875%	102.375%	102.250%	102.000%
8.750%	102.188%	102.063%	101.813%
8.625%	102.000%	101.875%	101.625%
8.500%	101.813%	101.688%	101.438%
8.375%	101.625%	101.500%	101.250%
8.250%	101.438%	101.313%	101.063%
8.125%	101.250%	101.125%	100.875%
8.000%	101.063%	100.938%	100.688%
7.875%	100.875%	100.750%	100.500%
7.750%	100.625%	100.500%	100.250%
7.625%	100.375%	100.250%	100.000%
7.500%	100.125%	100.000%	99.750%
7.375%	99.875%	99.750%	99.500%
7.250%	99.625%	99.500%	99.250%
7.125%	99.375%	99.250%	99.000%
7.000%	99.125%	99.000%	98.750%
6.875%	98.875%	98.750%	98.500%
6.750%	98.250%	98.125%	97.875%

#### Program Notes

Minimum Price	96.500%
Maximum Price	102.500%
Maximum Price (PPP < 3 Years)	99.000%

#### **Pricing Matrix**

FICO Buckets         < 50	LLPAs (Price Adjustments)							
FICO: 780+	LTV/CLTV							
FICO: 760 - 779	FICO Buckets	< 50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-80
FICO: 740 - 759	FICO: 780+	1.625%	1.375%	1.250%	1.000%	0.875%	-0.250%	N/A
FICO: 720 - 739	FICO: 760 - 779	1.500%	1.250%	1.125%	0.875%	0.750%	-0.375%	N/A
FICO: 700 - 719	FICO: 740 - 759	1.375%	1.125%	1.000%	0.625%	0.500%	-0.500%	N/A
FICO: 680 - 699	FICO: 720 - 739	0.750%	0.500%	0.375%	0.125%	-0.250%	-1.125%	N/A
FICO: 660 - 679 / Foreign National	FICO: 700 - 719	0.125%	-0.125%	-0.375%	-0.500%	-1.125%	-2.000%	N/A
FICO: 640 - 659 N/A	FICO: 680 - 699	-0.125%	-0.375%	-0.500%	-0.750%	-1.375%	N/A	N/A
FICO: 620 - 639 N/A	FICO: 660 - 679 / Foreign National	-0.500%	-0.625%	-0.750%	-1.250%	N/A	N/A	N/A
0.80 <= DSCR < 1.00	FICO: 640 - 659	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1.00 <= DSCR < 1.15	FICO: 620 - 639	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1.00 <= DSCR < 1.15								
UPB <= \$100,000	0.80 <= DSCR < 1.00	-1.000%	-1.500%	-2.000%	-2.500%	N/A	N/A	N/A
UPB > \$1,500,000 (including Portfolio Loans)         -0.500%         -0.500%         -0.750%         -1.000%         N/A         N/A         N/A           Refinance (Cash Out)         0.000%         0.000%         0.000%         -0.500%         -0.625%         -1.000%         N/A           Non-Warrantable Condo         -0.500%         -0.500%         -0.500%         N/A         N/A         N/A           Condo         0.000%         0.000%         0.000%         -0.000%         -0.250%         -0.500%         N/A           Multifamity 5-12 Units         N/A	1.00 <= DSCR < 1.15	0.000%	0.000%	0.000%	0.000%	-1.000%	N/A	N/A
Refinance (Cash Out)         0.000%         0.000%         0.000%         -0.500%         -0.625%         -1.000%         N/A           Non-Warrantable Condo         -0.500%         -0.500%         -0.500%         -0.500%         -0.500%         N/A	UPB <= \$100,000	0.000%	0.000%	0.000%	0.000%	-0.250%	-0.500%	N/A
Non-Warrantable Condo	UPB > \$1,500,000 (including Portfolio Loans)	-0.500%	-0.500%	-0.750%	-1.000%	N/A	N/A	N/A
Condo	Refinance (Cash Out)	0.000%	0.000%	0.000%	-0.500%	-0.625%	-1.000%	N/A
2-4 Unit 0.000% 0.000% 0.000% 0.000% -0.250% -0.500% N/A Multifamily 5-12 Units N/A	Non-Warrantable Condo	-0.500%	-0.500%	-0.500%	-0.500%	N/A	N/A	N/A
Multifamily 5-12 Units         N/A	Condo	0.000%	0.000%	0.000%	0.000%	-0.250%	-0.500%	N/A
Foreign National   -0.250%   -0.250%   -0.250%   -0.250%   N/A   N/A   N/A     7 Years (84 Months) Minimum Interest   0.625%   0.625%   0.625%   0.625%   0.625%   0.625%   0.625%   N/A     7 Years (7%%%45%49%/3%22%19%)   0.375%   N/A     5 Years (60 Months) Minimum Interest   0.250%   0.2	2-4 Unit	0.000%	0.000%	0.000%	0.000%	-0.250%	-0.500%	N/A
7 Years (84 Months) Minimum Interest 0.625% 0.625% 0.625% 0.625% 0.625% 0.625% N/A 7 Years (7%6%/5%64%/3%2%1%) 0.375% 0.375% 0.375% 0.375% 0.375% 0.375% 0.375% N/A 5 Years (60 Months) Minimum Interest 0.250% 0.250% 0.250% 0.250% 0.250% 0.250% 0.250% N/A 5 Years (5%44%/3%2%1%) 0.000% 0.000% 0.000% 0.000% 0.000% N/A 3 Years (3%2%1%) -0.250% -0.250% -0.250% -0.250% -0.250% -0.250% N/A 2 Years (2%11%) -0.750% -0.750% -0.750% -0.750% -0.750% -0.750% N/A	Multifamily 5-12 Units	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7 Years (7%/6%/5%/4%/43%/2%/1%) 0.375% 0.375% 0.375% 0.375% 0.375% 0.375% N/A 5 Years (60 Months) Minimum Interest 0.250% 0.250% 0.250% 0.250% 0.250% 0.250% 0.250% N/A 5 Years (5%/4%/3%/2%/1%) 0.000% 0.000% 0.000% 0.000% 0.000% N/A 3 Years (3%/2%/1%) -0.250% -0.250% -0.250% -0.250% -0.250% -0.250% N/A 2 Years (2%/1%) -0.750% -0.750% -0.750% -0.750% -0.750% -0.750% N/A	Foreign National	-0.250%	-0.250%	-0.250%	-0.250%	N/A	N/A	N/A
5 Years (60 Months) Minimum Interest         0.250%         0.250%         0.250%         0.250%         0.250%         0.250%         N/A           5 Years (5%/4%/3%/2%/1%)         0.000%         0.000%         0.000%         0.000%         0.000%         0.000%         0.000%         0.000%         N/A           3 Years (3%/2%/1%)         -0.250%         -0.250%         -0.250%         -0.250%         -0.250%         -0.250%         -0.250%         -0.250%         -0.750%	7 Years (84 Months) Minimum Interest	0.625%	0.625%	0.625%	0.625%	0.625%	0.625%	N/A
5 Years (5%/4%/3%/2%/1%) 0.000% 0.000% 0.000% 0.000% 0.000% 0.000% N/A 3 Years (3%/2%/1%) -0.250% -0.250% -0.250% -0.250% -0.250% -0.250% -0.250% N/A 2 Years (2%/1%) -0.750% -0.750% -0.750% -0.750% -0.750% -0.750% N/A	7 Years (7%/6%/5%/4%/3%/2%/1%)	0.375%	0.375%	0.375%	0.375%	0.375%	0.375%	N/A
3 Years (3%/2%/1%)	5 Years (60 Months) Minimum Interest	0.250%	0.250%	0.250%	0.250%	0.250%	0.250%	N/A
2 Years (2%/1%) -0.750% -0.750% -0.750% -0.750% -0.750% -0.750% N/A	5 Years (5%/4%/3%/2%/1%)	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	N/A
, , , , , , , , , , , , , , , , , , , ,	3 Years (3%/2%/1%)	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	N/A
1 Voor (19/) 1 2509/ 1 2509/ 1 2509/ 1 2509/ 1 2509/ 1 2509/ N/A	2 Years (2%/1%)	-0.750%	-0.750%	-0.750%	-0.750%	-0.750%	-0.750%	N/A
1 1 Cal (170) -1.23070 -1.23070 -1.23070 -1.23070 -1.23070 -1.23070 N/A	1 Year (1%)	-1.250%	-1.250%	-1.250%	-1.250%	-1.250%	-1.250%	N/A
Interest Only (10 Years) 0.000% 0.000% 0.000% -0.250% -0.250% N/A N/A	Interest Only (10 Years)	0.000%	0.000%	0.000%	-0.250%	-0.250%	N/A	N/A
Georgia/Arizona/Colorado 0.000% 0.000% 0.000% -0.250% -0.250% N/A N/A	Georgia/Arizona/Colorado	0.000%	0.000%	0.000%	-0.250%	-0.250%	N/A	N/A

Minimum Loan Amount	\$75,000 (Single Property)
Maximum Loan Amount	\$2,000,000 (Single Property)
Maximum Crossed Collateralized Loan Amount	\$5,000,000 (Multiple Properties)
Minimum DSCR	0.80x
Purchase / Refinance Seasoning	Property acquisition within 6 months of loan origination date
Liquidity Requirement	DSCR >1.00: 6 months of PITIA / DSCR <1.00: 9 months of PITIA
Eligible Programs	5 YR ARM / 5 YR ARM IO / 7 YR ARM / 7 YR ARM IO / 30 YR FIX / 30 YR FIX IO
Rate Type	Fixed and Adjustable Rates are permitted. The following methodology applies to Adjustable-Rate Mortgages ("ARM"):  - Fixed Period (Month): 60 ("5/1") / 84 ("7/1")  - Adjustment / Index: Annually / 30-Day Average SOFR  - Margin: 5.00%  - Caps (5/1): 2 / 2 / 5  - Caps (7/1): 5/2 / 5  - Floor: 5.00%
Borrowing Entity	The following structures are allowed: - LLC - Limited Partnership - Corporation - Irrevocable Trust - Individual

Underwriting Fee / Legal Fee	\$1,995 / \$995
Property Ownership	Fee Simple. Leasehold is not permitted
Not Permitted States	North Dakota, South Dakota, Hawaii and Alaska
Lien	Only first liens are allowed
Housing Event Seasoning	Bankruptcy: 4 Years / Foreclosure, Deeds in Lieu, Short Sale, Bankruptcy Dismissal: 2 Years
Loan Term	360 Months
Interest Only Term	10 Years. All Interest Only loans are based on an accelerated amortization. No balloon payments will be due at the end of the term
Prepayment Penalty Structure	7 Year Minimum Interest 7 Year: 7% / 6% / 5% / 4% / 3% / 2% / 1% 5 Year Minimum Interest 5 Years: 5% / 4% / 3% / 2% / 1% 3 Years: 3% / 2% / 1% 2 Years: 2% / 1% 1 Year: 1%
Recourse	Loans require executed personal guarantees by 100% of the entity's ownership. On an exception basis, we will approve a recourse structure of no less than 51% of the entity members

## **DSCR**

#### Pricing: 6/6/2023

#### **Underwriting Guidelines**

DSCR: >= 1.00			
FICO: 700+		Max LTV	Max LTC
	Purchase	80%	80%
<=1,000,000	Refinance (No Cash Out)	75%	N/A
	Refinance (Cash Out)	75%	N/A
	Purchase	75%	75%
1,000,001 - 1,500,000	Refinance (No Cash Out)	70%	N/A
	Refinance (Cash Out)	70%	N/A
	Purchase	70%	70%
1,500,001 - 2,000,000	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
	Purchase	70%	70%
2,000,001 - 3,500,000	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A

FICO: 660-699		Max LTV	Max LTC
	Purchase	75%	75%
<=1,000,000	Refinance (No Cash Out)	70%	N/A
	Refinance (Cash Out)	70%	N/A
	Purchase	75%	75%
1,000,001 - 1,500,000	Refinance (No Cash Out)	70%	N/A
	Refinance (Cash Out)	70%	N/A
	Purchase	70%	70%
1,500,001 - 2,000,000	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
	Purchase	65%	65%
2,000,001 - 3,500,000	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A

FICO: 620-659		Max LTV	Max LTC
	Purchase	70%	70%
<=1,000,000	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
	Purchase	65%	65%
1,000,001 - 1,500,000	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A
	Purchase	65%	65%
1,500,001 - 2,000,000	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A
	Purchase	60%	60%
2,000,001 - 3,500,000	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A

#### DSCR: < 1.00

FICO: 700+		Max LTV	Max LT
	Purchase	75%	75%
<=1,000,000	Refinance (No Cash Out)	70%	N/A
	Refinance (Cash Out)	70%	N/A
	Purchase	70%	70%
1,000,001 - 1,500,000	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
	Purchase	65%	65%
1,500,001 - 2,000,000	Refinance (No Cash Out)	60%	N/A
	Refinance (Cash Out)	60%	N/A
	Purchase	60%	60%
2,000,001 - 3,500,000	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A

	FICO: 660-699		Max LTV	Max LT
		Purchase	70%	70%
	<=1,000,000	Refinance (No Cash Out)	65%	N/A
		Refinance (Cash Out)	65%	N/A
		Purchase	70%	70%
	1,000,001 – 1,500,000	Refinance (No Cash Out)	65%	N/A
		Refinance (Cash Out)	65%	N/A
		Purchase	65%	65%
		Refinance (No Cash Out)	60%	N/A
		Refinance (Cash Out)	60%	N/A
	2,000,001 - 3,500,000	Purchase	60%	60%
		Refinance (No Cash Out)	N/A	N/A
		Defining (Code Out)	NI/A	NT/A

Leverage Reductions	
Property classified as "unleased" & Loan Purpose as "Refinance"	-5%
Vacation Rental	-5%
State: AK,AZ,CT,ID,IL,MT,NJ,NY,OR,TN,UT	-5%

#### **Pricing Matrix**

Rate	5/6 ARM	7/6 ARM	10/6 ARM	15 YR FIX	30 YR FIX
7.000%	95.500%	95.450%	95.350%	95.500%	95.350%
7.125%	96.250%	96.200%	96.100%	96.250%	96.100%
7.250%	97.000%	96.950%	96.850%	97.000%	96.850%
7.375%	97.625%	97.575%	97.475%	97.625%	97.475%
7.500%	98.250%	98.200%	98.100%	98.250%	98.100%
7.625%	98.875%	98.825%	98.725%	98.875%	98.725%
7.750%	99.250%	99.200%	99.100%	99.250%	99.100%
7.875%	99.625%	99.575%	99.475%	99.625%	99.475%
8.000%	100.000%	99.950%	99.850%	100.000%	99.850%
8.125%	100.375%	100.325%	100.225%	100.375%	100.225%
8.250%	100.750%	100.700%	100.600%	100.750%	100.600%
8.375%	101.125%	101.075%	100.975%	101.125%	100.975%
8.500%	101.500%	101.450%	101.350%	101.500%	101.350%
8.625%	101.875%	101.825%	101.725%	101.875%	101.725%
8.750%	102.250%	102.200%	102.100%	102.250%	102.100%
8.875%	102.625%	102.575%	102.475%	102.625%	102.475%
9.000%	103.000%	102.950%	102.850%	103.000%	102.850%
9.125%	103.375%	103.325%	103.225%	103.375%	103.225%
9.250%	103.750%	103.700%	103.600%	103.750%	103.600%
9.375%	104.125%	104.075%	103.975%	104.125%	103.975%
9.500%	104.500%	104.450%	104.350%	104.500%	104.350%
9.625%	104.750%	104.700%	104.600%	104.750%	104.600%
9.750%	105.000%	104.950%	104.850%	105.000%	104.850%
9.875%	105.250%	105.200%	105.100%	105.250%	105.100%
10.000%	105.500%	105.450%	105.350%	105.500%	105.350%
10.125%	105.750%	105.700%	105.600%	105.750%	105.600%
10.250%	106.000%	105.950%	105.850%	106.000%	105.850%
10.375%	106.250%	106.200%	106.100%	106.250%	106.100%
10.500%	106.500%	106.450%	106.350%	106.500%	106.350%

Prepay Term	Min Price	Max Price
60 Months	96.500%	104.500%
48 Months	96.500%	104.000%
36 Months	96.500%	103.500%
24 Months	96.500%	103.000%
12 Months	96.500%	100.500%
No Penalty	96.500%	99.500%

LLPAs (Price Adjustments)											
	LTV/CLTV										
Price Adjustments	FICO	<=50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-80			
	760+	1.875%	1.625%	1.375%	0.875%	0.250%	-0.250%	-2.500%			
	740-759	1.750%	1.500%	1.250%	0.750%	0.000%	-0.500%	-2.750%			
	720-739	1.500%	1.250%	1.000%	0.500%	-0.250%	-0.750%	-3.500%			
DSCR	700-719	0.875%	0.625%	0.375%	-0.125%	-1.000%	-1.375%	-4.250%			
	680-699	0.250%	-0.125%	-0.125%	-0.625%	-1.750%	-3.000%	NA			
	660-679	0.000%	-0.375%	-0.625%	-1.125%	-2.250%	-4.750%	NA			
	640-659	-2.500%	-3.000%	-3.500%	-4.000%	-4.250%	NA	NA			
	620-639	-3.500%	-4.000%	-4.250%	-4.750%	-5.000%	NA	NA			
	600-619	NA	NA	NA	NA	NA	NA	NA			
Price Adjustments		<=50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-80			
	>=1.25	0.500%	0.500%	0.500%	0.500%	0.500%	0.500%	0.500%			
DSCR	1.00-1.24	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%			
DSCK	.7599	-1.375%	-1.375%	-1.375%	-1.875%	-2.375%	-2.625%	NA			
	<.75	-2.375%	-2.375%	-2.375%	-3.125%	-3.375%	-4.125%	NA			
Housing History	0x60x12	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	NA			
Housing Event	>=36 Mo	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%			

		-1.375%	-1.375%	-1.375%	-1.875%	-2.375%	-2.625%	NA
	<.75	-2.375%	-2.375%	-2.375%	-3.125%	-3.375%	-4.125%	NA
Housing History 0x60x12		-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	NA
Housing Event	>=36 Mo	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Seasoning	24 - 35 Mo	-0.250%	-0.250%	-0.250%	-0.250%	-0.375%	-0.375%	NA
	<=\$150,000	-0.750%	-0.750%	-0.875%	-0.875%	-0.875%	-1.750%	-2.000%
	\$150,001 - \$250,000	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%
Loan Balance	\$250,001 - \$500,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
	\$500,001 - \$1,000,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
	\$1,000,001 - \$1,500,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
	\$1,500,001 - \$2,000,000	-0.125%	-0.125%	-0.250%	-0.250%	-0.375%	-0.500%	NA
	\$2,000,001 - \$2,500,000	-0.125%	-0.125%	-0.250%	-0.375%	-0.500%	NA	NA
	\$2,500,001 - \$3,000,000	-0.500%	-0.500%	-0.500%	-0.625%	-0.750%	NA	NA
	\$3,000,001 - \$3,500,000	-0.750%	-0.750%	-0.750%	-0.875%	-1.000%	NA	NA
Purpose	Cash-Out Refi & FICO>=700	-0.375%	-0.375%	-0.375%	-0.500%	-0.750%	-1.250%	NA
	Cash-Out Refi & FICO<700	-0.500%	-0.500%	-0.500%	-0.500%	-1.500%	-2.000%	NA
Property Type	Condo	-0.125%	-0.125%	-0.125%	-0.250%	-0.500%	-0.750%	NA
	Condotel	-1.375%	-1.375%	-1.375%	-1.375%	-1.375%	-1.375%	NA
	2-4 Unit	-0.500%	-0.500%	-0.500%	-0.500%	-0.625%	-0.750%	NA
State	CT, IL, NJ, NY	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
Amortization	40 Year Maturity	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.375%	-0.500%
	Interest Only	-0.500%	-0.500%	-0.500%	-0.500%	-0.625%	-0.750%	-1.000%
	5 Years - 5% Fixed (5%/5%/5%/5%/5%)	0.875%	0.875%	0.875%		1.000%	1.000%	1.000%
5% Fixed	48 Months	0.625%	0.625%	0.625%	0.625%	0.750%	0.750%	0.750%
Prepayment	3 Years - 5% Fixed (5%/5%/5%)		0.250%		0.250%			
Penalty Term	2 Years - 5% Fixed (5%/5%)						-0.500%	
	1 Year - (5%)						-1.625%	
	No Penalty						-2.250%	
	5 Years - Declining (5%/4%/3%/2%/1%)				0.500%			
	48 Months		0.375%		0.375%	0.500%	0.500%	0.625%
Prepayment	3 Years - Decling (5%/4%/3%)		0.000%		0.000%	0.000%		
Penalty Term	2 Years - 3% Fixed (3%/3%)						-0.625%	
(Other allowable PPP)	1 Year - (3%)						-1.750%	
0.1	No Penalty						-2.250%	
Other	Escrow Waiver	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%

Minimum Loan Amount	\$100,000 (Single Property)
Maximum Loan Amount	\$3,500,000 (Single Property)
Maximum Crossed Collateralized Loan Amount	Not Eligible
Minimum DSCR	0.00x
Purchase / Refinance Seasoning	Property acquisition within 6 months of loan origination date
Liquidity Requirement	12 months of PITIA: Loan > \$2.5M or FN / 6 months of PITIA: Loan > \$1.5M & Loan < \$2.5M / 2 months of PITIA: Loan < \$1.5M
Eligible Programs	5 YR ARM $/5$ YR ARM $10$ /7 YR ARM $/7$ YR ARM $10$ /10 YR ARM $10$ /10 YR ARM $10$ /15 YR FIX $/15$ YR FIX $10$ /30 YR FIX $/15$ Y
Rate Type	Fixed and Adjustable Rates are permitted. The following methodology applies to Adjustable-Rate Mortgages ("ARM"): - Fixed Period (Month): 60 ("5/6") / 84 ("7/6") / 120 ("10/6") - Adjustment / Index: Semi-Annually / 30-Day Average SOFR - Margin: 6.50% - Caps (5/6: 2 / 1 / 5 - Caps (7/6 & 10/6): 5 / 1 / 5 - Floor: 6.50%
Borrowing Entity	The following structures are allowed: - LLC - Limited Partnership - Corporation - Revocable Trust - Individual - Joint Tenants / Tenants in Common

Underwriting Fee / Legal Fee	\$1,995 / \$995
Property Ownership	Fee Simple. Leasehold is not permitted
Not Permitted States	Nationwide
Lien	Only first liens are allowed
Housing Event Seasoning	Bankruptcy, Foreclosure, Deeds in Lieu, Short Sale, Bankruptcy Dismissal: 3 Years or 2 Years with LLPA
Loan Term	360 Months
Interest Only Term	10 Years. All Interest Only loans are based on an accelerated amortization. No balloon payments will be due at the end of the term
Prepayment Penalty Structure	5 Years - 596 Fixed (5%6/5%6/5%6/5%6) 5 Years - Declining (5%44%6/3%6/2%6) 3 Years - Declining (5%44%6/3%6/2%6) 3 Years - Decling (5%44%6/3%6) 2 Years - 596 Fixed (5%6/5%6) 2 Years - 396 Fixed (3%6/3%6) 1 Year - (3%6) 1 Year - (3%6) No Penalty
Recourse	Loans require executed personal guarantees by 100% of the entity's ownership. On an exception basis, we will approve a recourse structure of n less than 51% of the entity members

#### Pricing: 6/6/2023

#### **Underwriting Guidelines**

FICO: 700+		Max LTV	Max LTC
	Purchase	70%	70%
FICO: 700+	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
FICO: 660-699	Purchase	65%	65%
	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A
	Purchase	65%	65%
Foreign National	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A

#### Leverage Reductions

Property classified as "unleased" & Loan Purpose as "Refinance"	-5%
Vacation Rental	-5%
State: AK,AZ,CT,ID,IL,MT,NJ,NY,OR,TN,UT	-5%

# Rate 5/6 ARM 7/6 ARM 10/6 ARM 15 YR FIX 30 YR FIX 7.000% 95.500% 95.450% 95.350% 95.500% 95.350%

7.000%	95.500%	95.450%	95.350%	95.500%	95.350%
7.125%	96.250%	96.200%	96.100%	96.250%	96.100%
7.250%	97.000%	96.950%	96.850%	97.000%	96.850%
7.375%	97.625%	97.575%	97.475%	97.625%	97.475%
7.500%	98.250%	98.200%	98.100%	98.250%	98.100%
7.625%	98.875%	98.825%	98.725%	98.875%	98.725%
7.750%	99.250%	99.200%	99.100%	99.250%	99.100%
7.875%	99.625%	99.575%	99.475%	99.625%	99.475%
8.000%	100.000%	99.950%	99.850%	100.000%	99.850%
8.125%	100.375%	100.325%	100.225%	100.375%	100.225%
8.250%	100.750%	100.700%	100.600%	100.750%	100.600%
8.375%	101.125%	101.075%	100.975%	101.125%	100.975%
8.500%	101.500%	101.450%	101.350%	101.500%	101.350%
8.625%	101.875%	101.825%	101.725%	101.875%	101.725%
8.750%	102.250%	102.200%	102.100%	102.250%	102.100%
8.875%	102.625%	102.575%	102.475%	102.625%	102.475%
9.000%	103.000%	102.950%	102.850%	103.000%	102.850%
9.125%	103.375%	103.325%	103.225%	103.375%	103.225%
9.250%	103.750%	103.700%	103.600%	103.750%	103.600%
9.375%	104.125%	104.075%	103.975%	104.125%	103.975%
9.500%	104.500%	104.450%	104.350%	104.500%	104.350%
9.625%	104.750%	104.700%	104.600%	104.750%	104.600%
9.750%	105.000%	104.950%	104.850%	105.000%	104.850%
9.875%	105.250%	105.200%	105.100%	105.250%	105.100%
10.000%	105.500%	105.450%	105.350%	105.500%	105.350%
10.125%	105.750%	105.700%	105.600%	105.750%	105.600%
10.250%	106.000%	105.950%	105.850%	106.000%	105.850%
10.375%	106.250%	106.200%	106.100%	106.250%	106.100%
10.500%	106.500%	106.450%	106.350%	106.500%	106.350%

Prepay Term	Min Price	Max Price
60 Months	96.500%	104.500%
48 Months	96.500%	104.000%
36 Months	96.500%	103.500%
24 Months	96.500%	103.000%
12 Months	96.500%	100.500%
No Penalty	96.500%	99.500%

#### **Pricing Matrix**

LLPAs (Price Adjustments)								
	LTV/CLTV							
Price Adjustments FICO <=50 50.01-55 55.01-60 60.01-65 6							70.01-75	75.01-80
	760+	1.875%	1.625%	1.375%	0.875%	0.250%	NA	NA
	740-759	1.750%	1.500%	1.250%	0.750%	0.000%	NA	NA
	720-739	1.500%	1.250%	1.000%	0.500%	-0.250%	NA	NA
DSCR >= 1.20	700-719	0.875%	0.625%	0.375%	-0.125%	-1.000%	NA	NA
	680-699	0.250%	-0.125%	-0.125%	-0.625%	NA	NA	NA
	660-679	0.000%	-0.375%	-0.625%	-1.125%	NA	NA	NA
	640-659	NA	NA	NA	NA	NA	NA	NA
	620-639	NA	NA	NA	NA	NA	NA	NA
	600-619	NA	NA	NA	NA	NA	NA	NA

Price Adjustments									
Housing Event   S=36 Mo	Price Adjustments		<=50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-80
Seasoning	Housing History	0x60x12	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	NA	NA
Loan Balance	Housing Event	>=36 Mo	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
\$500,001 - \$1,000,000	Seasoning	24 - 35 Mo	-0.250%	-0.250%	-0.250%	-0.250%	-0.375%	NA	NA
S1,000,001 - S1,500,000	Loan Balance	\$400,000 - \$500,000	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
\$1,500,001 - \$2,000,000		\$500,001 - \$1,000,000	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
\$2,000,001 - \$2,500,000		\$1,000,001 - \$1,500,000	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
\$2,500,001 - \$3,000,000		\$1,500,001 - \$2,000,000	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
\$3,000,001 - \$4,000,000   NA   NA   NA   NA   NA   NA   NA		\$2,000,001 - \$2,500,000	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
Purpose         Cash-Out Refi & FICO>=700         -0.375%         -0.375%         -0.375%         -0.500%         NA		\$2,500,001 - \$3,000,000	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
Cash-Out Refi & FICO<700 or Foreign Credit   -0.500%   -0.500%   -0.500%   -0.500%   NA		\$3,000,001 - \$4,000,000	NA	NA	NA	NA	NA	NA	NA
State   CT, IL, NJ, NY   0.00%   0.000%   0.000%   0.000%   0.000%   NA   NA	Purpose	Cash-Out Refi & FICO>=700	-0.375%	-0.375%	-0.375%	-0.500%	NA	NA	NA
Amortization         Interest Only         -0.500%         -0.500%         -0.500%         -0.500%         -0.500%         -0.625%         NA         NA           5 Years - 5% Fixed (5%/5%/5%/5%/5%/5%/5%)         0.750%         0.750%         0.750%         0.750%         0.750%         0.750%         0.700%         NA         NA           S% Fixed         48 Months         0.625%         0.625%         0.625%         0.625%         0.625%         0.750%         NA         NA           Prepayment         3 Years - 5% Fixed (5%/5%/5%)         0.125%         0.125%         0.125%         0.125%         0.125%         0.125%         0.125%         0.125%         0.750%         NA         NA           Penalty Term         2 Years - 5% Fixed (5%/5%)         -0.500%		Cash-Out Refi & FICO<700 or Foreign Credit	-0.500%	-0.500%	-0.500%	-0.500%	NA	NA	NA
5 Years - 5% Fixed (5%/5%/5%/5%/5%)   0.750%   0.750%   0.750%   0.750%   1.000%   NA   NA	State	CT, IL, NJ, NY	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
5% Fixed         48 Months         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.625%         0.750%         NA         NA           Prepayment         3 Years - 5% Fixed (5%/5%)         0.125%         0.125%         0.125%         0.125%         0.125%         0.125%         NA         NA           Penalty Term         2 Years - 5% Fixed (5%/5%)         -0.500%         -0.	Amortization	Interest Only	-0.500%	-0.500%	-0.500%	-0.500%	-0.625%	NA	NA
Prepayment         3 Years - 5% Fixed (5%/5%/5%)         0.125%         0.125%         0.125%         0.125%         0.125%         0.125%         NA         NA           Penalty Term         2 Years - 5% Fixed (5%/5%)         -0.500%         -0.500%         -0.500%         -0.500%         -0.500%         -0.500%         -0.500%         NA         NA           1 Year - (5%)         -1.625%         -1.625%         -1.625%         -1.625%         -1.625%         -1.625%         -1.625%         -1.625%         NA         NA		5 Years - 5% Fixed (5%/5%/5%/5%/5%)	0.750%	0.750%	0.750%	0.750%	1.000%	NA	NA
Penalty Term         2 Years - 5% Fixed (5%/5%)         -0.500% -0.500% -0.500% -0.500% -0.500% -0.500% NA         NA         NA           1 Year - (5%)         -1.625% -1.625% -1.625% -1.625% -1.625% -1.625% -1.625% NA         NA         NA	5% Fixed	48 Months	0.625%	0.625%	0.625%	0.625%	0.750%	NA	NA
1 Year - (5%)   -1.625%   -1.625%   -1.625%   -1.625%   -1.625%   NA   NA	Prepayment	3 Years - 5% Fixed (5%/5%/5%)	0.125%	0.125%	0.125%	0.125%	0.125%	NA	NA
	Penalty Term	2 Years - 5% Fixed (5%/5%)	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	NA	NA
No Penalty -2.250% -2.250% -2.250% -2.250% -2.250% NA NA		1 Year - (5%)	-1.625%	-1.625%	-1.625%	-1.625%	-1.625%	NA	NA
		No Penalty	-2.250%	-2.250%	-2.250%	-2.250%	-2.250%	NA	NA
5 Years - Declining (5%/4%/3%/2%/1%) 0.625% 0.625% 0.625% 0.625% 0.875% NA NA		5 Years - Declining (5%/4%/3%/2%/1%)	0.625%	0.625%	0.625%	0.625%	0.875%	NA	NA
48 Months 0.500% 0.500% 0.500% 0.500% 0.625% NA NA		48 Months	0.500%	0.500%	0.500%	0.500%	0.625%	NA	NA
Prepayment 3 Years - Decling (5%/4%/3%) 0.000% 0.000% 0.000% 0.000% 0.000% NA NA	Prepayment	3 Years - Decling (5%/4%/3%)	0.000%	0.000%	0.000%	0.000%	0.000%	NA	NA
Penalty Term 2 Years - 3% Fixed (3%/3%) -0.750% -0.750% -0.750% -0.750% -0.750% NA NA	Penalty Term	2 Years - 3% Fixed (3%/3%)	-0.750%	-0.750%	-0.750%	-0.750%	-0.750%	NA	NA
(Other allowable PPP) 1 Year - (3%) -1.750% -1.750% -1.750% -1.750% -1.750% NA NA	(Other allowable PPP)	1 Year - (3%)	-1.750%	-1.750%	-1.750%	-1.750%	-1.750%	NA	NA
No Penalty -2.250% -2.250% -2.250% -2.250% -2.250% NA NA		No Penalty	-2.250%	-2.250%	-2.250%	-2.250%	-2.250%	NA	NA
Other Escrow Waiver -0.250% -0.250% -0.250% -0.250% -0.250% NA NA	Other	Escrow Waiver	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	NA	NA
Citizenship Foreign National -2.250% -2.375% -2.375% NA NA NA NA	Citizenship	Foreign National	-2.250%	-2.250%	-2.375%	-2.375%	NA	NA	NA

Minimum Loan Amount	\$400,000
Maximum Loan Amount	\$3,000,000
Foreign National Eligibility	Yes
Minimum DSCR	1.20x
Purchase / Refinance Seasoning	Property acquisition within 6 months of loan origination date
Liquidity Requirement	12 months of PITIA: Loan $>$ \$2.5M or FN $/$ 6 months of PITIA: Loan $>$ \$1.5M & Loan $<$ \$2.5M $/$ 2 months of PITIA: Loan $<$ \$1.5M
Eligible Programs	5 YR ARM / 5 YR ARM IO / 7 YR ARM / 7 YR ARM IO / 10 YR ARM / 10 YR ARM IO / 15 YR FIX / 15 YR FIX IO / 30 YR FIX / 30 YR FIX IO
Rate Type	Fixed and Adjustable Rates are permitted. The following methodology applies to Adjustable-Rate Mortgages ("ARM"):  - Fixed Period (Month): 60 ("5/6") / 84 ("7/6") / 120 ("10/6")  - Adjustment / Index: Semi-Annually / 30-Day Average SOFR  - Margim: 6.50%  - Caps (5/6): 2 / 1 / 5  - Caps (7/6 & 10/6): 5 / 1 / 5  - Floor: 6.50%
Borrowing Entity	The following structures are allowed: - LLC - Limited Partnership - Corporation - Revocable Trust - Individual - Joint Tenants / Tenants in Common

Underwriting Fee / Legal Fee	\$1,995 / \$995
Property Ownership	Fee Simple. Leasehold is not permitted
Not Permitted States	Nationwide
Lien	Only first liens are allowed
Housing Event Seasoning	Bankruptcy, Foreclosure, Deeds in Lieu, Short Sale, Bankruptcy Dismissal: 3 Years or 2 Years with LLPA
Loan Term	360 Months
Interest Only Term	10 Years. All Interest Only loans are based on an accelerated amortization. No balloon payments will be due at the end of the term
Prepayment Penalty Structure	5 Years - 5% Fixed (\$%\5\%\5\%\5\%\5\%\5\\$) 5 Years - 5\% Fixed (\$\%\5\%\5\%\5\%\5\\$) 5 Years - Declining (\$\%\4\\$\%\3\%\2\%\0) 3 Years - 5\% Fixed (\$\%\4\\$\%\3\%\0) 3 Years - 5\% Fixed (\$\%\5\\6\\$\\6\\$\%\0) 2 Years - 5\% Fixed (\$\%\4\\$\%\3\%\0) 2 Years - 5\% Fixed (\$\%\4\\$\%\3\%\0) 1 Year - (\$\\$\%\0) 1 Year - (\$\\$\%\0) No Penalty
Program Specifics	Min Number of Properties: 3 Min Number of Properties: 25 Min Prepayment Penalty: 3 Years Partial Release Provision: 120% Vacancy Requirements: For portfolios of less than 10 units, up to one (1) unit may be vacant in the normal course of lease turnover

#### Pricing: 6/6/2023

#### **Underwriting Guidelines**

FICO: 700+		Max LTV	Max LTC
	Purchase	75%	75%
<=1,500,000	Refinance (No Cash Out)	70%	N/A
	Refinance (Cash Out)	70%	N/A
	Purchase	70%	70%
1,500,001 - 2,000,000	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A

FICO: 660-699 Max LTV Max LT	
Purchase 70% 70%	
<=1,500,000 Refinance (No Cash Out) 65% N/A	
Refinance (Cash Out) 65% N/A	
Purchase 65% 65%	
1,500,001 - 2,000,000 Refinance (No Cash Out) 60% N/A	
Refinance (Cash Out) 60% N/A	

#### Leverage Reductions

Property classified as "unleased" & Loan Purpose as	-5%
State: AK,AZ,CT,ID,IL,MT,NJ,NY,OR,TN,UT	-5%

Rate	5/6 ARM	7/6 ARM	10/6 ARM	15 YR FIX	30 YR FIX
7.750%	94.600%	94.500%	93.950%	94.275%	93.950%
7.875%	95.350%	95.250%	94.700%	95.025%	94.700%
8.000%	96.100%	96.000%	95.450%	95.775%	95.450%
8.125%	96.850%	96.750%	96.200%	96.525%	96.200%
8.250%	97.475%	97.375%	96.950%	97.275%	96.950%
8.375%	98.100%	98.000%	97.700%	97.900%	97.700%
8.500%	98.475%	98.375%	98.075%	98.275%	98.075%
8.625%	98.850%	98.750%	98.450%	98.650%	98.450%
8.750%	99.225%	99.125%	98.825%	99.025%	98.825%
8.875%	99.600%	99.500%	99.200%	99.400%	99.200%
9.000%	99.975%	99.875%	99.575%	99.775%	99.575%
9.125%	100.350%	100.250%	99.950%	100.150%	99.950%
9.250%	100.725%	100.625%	100.325%	100.525%	100.325%
9.375%	101.100%	101.000%	100.700%	100.900%	100.700%
9.500%	101.475%	101.375%	101.075%	101.275%	101.075%
9.625%	101.850%	101.750%	101.450%	101.650%	101.450%
9.750%	102.225%	102.125%	101.825%	102.025%	101.825%
9.875%	102.600%	102.500%	102.200%	102.400%	102.200%
10.000%	102.975%	102.875%	102.575%	102.775%	102.575%
10.125%	103.350%	103.250%	102.950%	103.150%	102.950%
10.250%	103.725%	103.625%	103.325%	103.525%	103.325%
10.375%	103.975%	103.875%	103.575%	103.775%	103.575%
10.500%	104.225%	104.125%	103.825%	104.025%	103.825%
10.625%	104.475%	104.375%	104.075%	104.275%	104.075%
10.750%	104.725%	104.625%	104.325%	104.525%	104.325%

 10.875%
 104.975%
 104.875%
 104.575%
 104.775%
 104.757%
 104.757%

 11.000%
 105.225%
 105.125%
 104.825%
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# Prepay Term Min Price Max Price 60 Months 96.500% 104.500% 48 Months 96.500% 103.000% 36 Months 96.500% 103.000% 24 Months 96.500% 103.000% No Penalty 96.500% 99.500%

#### **Pricing Matrix**

LLPAs (Price Adjustments)								
	LTV/CLT	V						
Price Adjustments	FICO	<=50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-80
	760+	1.250%	1.000%	0.750%	0.375%	0.125%	-0.250%	NA
	740-759	1.125%	0.875%	0.500%	0.250%	-0.125%	-0.625%	NA
	720-739	0.625%	0.375%	0.250%	0.000%	-0.375%	-1.000%	NA
DSCR >= 1.00	700-719	0.000%	-0.250%	-0.375%	-0.625%	-1.000%	-1.625%	NA
	680-699	-0.375%	-0.625%	-0.625%	-1.000%	-1.500%	NA	NA
	660-679	-0.625%	-0.875%	-1.125%	-1.500%	-2.125%	NA	NA
	640-659	NA	NA	NA	NA	NA	NA	NA
	620-639	NA	NA	NA	NA	NA	NA	NA
	600-619	NA	NA	NA	NA	NA	NA	NA

	600-619	NA						
Price Adjustments		<=50	E0 01 EE	EE 01 60	60.01-65	65.01.70	70.01.75	75 01 9
•	0x60x12	NA NA	NA	NA	NA	NA	NA	73.01-
Housing History	>=36 Mo	0.000%	0.000%	0.000%	0.000%	0.000%		
Housing Event	>=36 Mo 24 - 35 Mo						0.000%	NA NA
Seasoning			-0.500%					
Loan Balance	\$400,000 - \$500,000		-0.250%					NA
	\$500,001 - \$1,000,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
	\$1,000,001 - \$1,500,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
	\$1,500,001 - \$2,000,000	0.000%	0.000%		0.000%		NA	NA
	\$2,000,001 - \$2,500,000	NA						
	\$2,500,001 - \$3,000,000	NA						
	\$3,000,001 - \$3,500,000	NA						
Purpose	Cash-Out Refi & FICO>=700	-0.375%	-0.375%	-0.375%	-0.500%	-0.625%	NA	NA
	Cash-Out Refi & FICO<700 or Foreign Credit	-0.500%	-0.500%	-0.500%	-0.500%	NA	NA	NA
Property Type	2-8 Mixed Use	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	NA
rroperty Type	5-8 Residential Units	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
State	CT, IL, NJ, NY	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
Amortization	Interest Only	-0.500%	-0.500%	-0.500%	-0.500%	-0.625%	-0.750%	NA
	5 Years - 5% Fixed (5%/5%/5%/5%/5%)	0.750%	0.750%	0.750%	0.750%	1.000%	1.250%	NA
5% Fixed	48 Months	0.625%	0.625%	0.625%	0.625%	0.750%	1.000%	NA
Prepayment	3 Years - 5% Fixed (5%/5%/5%)	0.125%	0.125%	0.125%	0.125%	0.125%	0.125%	NA
Penalty Term	2 Years - 5% Fixed (5%/5%)	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	NA
•	1 Year - (5%)	-1.625%	-1.625%	-1.625%	-1.625%	-1.625%	-1.625%	NA
	No Penalty	-2.250%	-2.250%	-2.250%	-2.250%	-2.250%	-2.250%	NA
	5 Years - Declining (5%/4%/3%/2%/1%)	0.625%	0.625%	0.625%	0.625%	0.875%	1.125%	NA
	48 Months	0.500%	0.500%	0.500%	0.500%	0.625%	0.875%	NA
Prepayment	3 Years - Decling (5%/4%/3%)	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
Penalty Term	2 Years - 3% Fixed (3%/3%)	-0.750%	-0.750%	-0.750%	-0.750%	-0.750%	-0.750%	N.A
Other allowable PPP)	1 Year - (3%)	-1.750%	-1.750%	-1.750%	-1.750%	-1.750%	-1.750%	N/
`	No Penalty	-2.250%	-2.250%	-2.250%	-2.250%	-2.250%	-2.250%	NA
Other	Escrow Waiver	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	NA
Citizenship	Foreign National	-2.250%	-2.250%	-2.375%	-2.375%	-2.500%	-2.625%	NA

Minimum Loan Amount	\$400,000
Maximum Loan Amount	\$2,000,000
Foreign National Eligibility	Yes
Minimum DSCR	1.00x
Purchase / Refinance Seasoning	Property acquisition within 6 months of loan origination date
Liquidity Requirement	12 months of PITIA: Loan > \$2.5M or FN / 6 months of PITIA: Loan > \$1.5M & Loan < \$2.5M / 2 months of PITIA: Loan < \$1.5M
Eligible Programs	5 YR ARM /5 YR ARM IO /7 YR ARM /7 YR ARM IO / 10 YR ARM / 10 YR ARM IO / 15 YR FIX / 15 YR FIX IO / 30 YR FIX / 30 YR FIX IO
Rate Type	Fixed and Adjustable Rates are permitted. The following methodology applies to Adjustable-Rate Mortgages ("ARM"):  - Fixed Period (Month): 60 ("5/6") / 44 ("7/6") / 120 ("10/6")  - Adjustament / Index: Semi-Annually / 30-Day Average SOFR  - Margim: 6.50%  - Caps (5/6): 27 / 1/5  - Caps (7/6 & 10/6): 5 / 1 / 5  - Floor: 6.50%
Borrowing Entity	The following structures are allowed:  - LLC - Limited Partnership - Corporation - Revocable Trust - Individual - Joint Tenants / Tenants in Common

Underwriting Fee / Legal Fee	\$1,995 / \$995
Property Ownership	Fee Simple. Leasehold is not permitted
Not Permitted States	Nationwide
Lien	Only first liens are allowed
Housing Event Seasoning	Bankruptcy, Foreclosure, Deeds in Lieu, Short Sale, Bankruptcy Dismissal: 3 Years or 2 Years with LLPA
Loan Term	360 Months
Interest Only Term	10 Years. All Interest Only loans are based on an accelerated amortization. No balloon payments will be due at the end of the term
Prepayment Penalty Structure	5 Years - 596 Fixed (5%/5%/5%/5%/5%) 5 Years - Declining (5%/4%/63%/5%) 3 Years - Declining (5%/4%/63%) 3 Years - Decling (5%/4%/3%) 2 Years - 596 Fixed (5%/5%) 2 Years - 596 Fixed (5%/5%) 1 Year - (3%) 1 Year - (3%) No Penalty
Program Specifics	Max 8 Units Commercial usage limited to Retail/Office o 2-3 Units: Max 1 commercial unit o 4-5 Units: Max 2 commercial units o 6-8 Units: Max 3 commercial units Space/Income from commercial space must not exceed 49%

## Lendmarq

#### Pricing: 6/6/2023

### **Underwriting Guidelines**

DSCR: >= 1.00		Max LTV	Max LTC
	Purchase	75%	75%
<=1,000,000	Refinance (No Cash Out)	65%	N/A
	Refinance (Cash Out)	65%	N/A
	Purchase	70%	70%
1,000,001 - 1,500,000	Refinance (No Cash Out)	60%	N/A
	Refinance (Cash Out)	60%	N/A

DSCR: < 1.00		Max LTV	Max LTC
<=1,000,000	Purchase	65%	65%
	Refinance (No Cash Out)	60%	N/A
	Refinance (Cash Out)	60%	N/A
1,000,001 - 1,500,000	Purchase	65%	65%
	Refinance (No Cash Out)	N/A	N/A
	Refinance (Cash Out)	N/A	N/A

#### Leverage Reductions

Propo	rty classified as "unleased" & Loan Purpose as "Refinance"	-5%
Vaca	tion Rental	-5%
State	AK,AZ,CT,ID,IL,MT,NJ,NY,OR,TN,UT	-5%

Prepay Term	Min Price	Max Price
60 Months	96.500%	104.500%
48 Months	96.500%	104.000%
36 Months	96.500%	103.500%
24 Months	96.500%	103.000%
12 Months	96.500%	100.500%
No Penalty	96.500%	99.500%

## Pricing Matrix

Rate	5/6 ARM	7/6 ARM	10/6 ARM	15 YR FIX	30 YR FIX
7.000%	95.500%	95.450%	95.350%	95.500%	95.350%
7.125%	96.250%	96.200%	96.100%	96.250%	96.100%
7.250%	97.000%	96.950%	96.850%	97.000%	96.850%
7.375%	97.625%	97.575%	97.475%	97.625%	97.475%
7.500%	98.250%	98.200%	98.100%	98.250%	98.100%
7.625%	98.875%	98.825%	98.725%	98.875%	98.725%
7.750%	99.250%	99.200%	99.100%	99.250%	99.100%
7.875%	99.625%	99.575%	99.475%	99.625%	99.475%
8.000%	100.000%	99.950%	99.850%	100.000%	99.850%
8.125%	100.375%	100.325%	100.225%	100.375%	100.225%
8.250%	100.750%	100.700%	100.600%	100.750%	100.600%
8.375%	101.125%	101.075%	100.975%	101.125%	100.975%
8.500%	101.500%	101.450%	101.350%	101.500%	101.350%
8.625%	101.875%	101.825%	101.725%	101.875%	101.725%
8.750%	102.250%	102.200%	102.100%	102.250%	102.100%
8.875%	102.625%	102.575%	102.475%	102.625%	102.475%
9.000%	103.000%	102.950%	102.850%	103.000%	102.850%
9.125%	103.375%	103.325%	103.225%	103.375%	103.225%
9.250%	103.750%	103.700%	103.600%	103.750%	103.600%
9.375%	104.125%	104.075%	103.975%	104.125%	103.975%
9.500%	104.500%	104.450%	104.350%	104.500%	104.350%
9.625%	104.750%	104.700%	104.600%	104.750%	104.600%
9.750%	105.000%	104.950%	104.850%	105.000%	104.850%
9.875%	105.250%	105.200%	105.100%	105.250%	105.100%
10.000%	105.500%	105.450%	105.350%	105.500%	105.350%
10.125%	105.750%	105.700%	105.600%	105.750%	105.600%
10.250%	106.000%	105.950%	105.850%	106.000%	105.850%
10.375%	106.250%	106.200%	106.100%	106.250%	106.100%
10.500%	106.500%	106.450%	106.350%	106.500%	106.350%

	LLPAs (Price Ac		,					
Price Adjustments	FICO	<=50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-8
DSCR	>=1.25	0.375%	0.375%	0.375%	0.375%	0.375%	0.375%	NA
Additional	1.00-1.24	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
Adjustments	.7599	-1.375%	-1.375%	-1.375%	-1.625%	NA	NA	NA
	<.75	-1.875%	-1.875%	-1.875%	-2.125%	NA	NA	NA
Price Adjustments		<=50	50.01-55	55.01-60	60.01-65	65.01-70	70.01-75	75.01-
	<=\$150,000	-1.000%	-1.000%	-1.125%	-1.125%	-1.125%	-2.000%	NA
	\$150,001 - \$250,000	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	-0.500%	NA
	\$250,001 - \$500,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
Loan Balance	\$500,001 - \$1,000,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
	\$1,000,001 - \$1,500,000	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
	\$1,500,001 - \$2,000,000	N/A	N/A	N/A	N/A	N/A	NA	NA
Purpose	Cash-Out Refi	-0.500%	-0.625%	-0.750%	-1.000%	NA	NA	NA
Occupancy	2nd Home (Standard Doc Only)	0.375%	0.375%	0.375%	0.375%	0.375%	0.375%	NA
Property Type	Condo	-0.250%	-0.250%	-0.250%	-0.375%	NA	NA	NA
	Condotel	-1.375%	-1.375%	-1.375%	-1.375%	NA	NA	NA
	2-4 Unit	-0.375%	-0.375%	-0.375%	-0.500%	NA	NA	NA
State	CT, IL, NJ, NY	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
Amortization	40 Year Maturity	-0.250%	-0.250%	-0.250%	-0.250%	-0.250%	-0.375%	NA
	Interest Only	-0.500%	-0.500%	-0.500%	-0.500%	-0.625%	-0.750%	NA
5% Fixed	5 Years - 5% Fixed (5%/5%/5%/5%/5%)	0.875%	0.875%	0.875%	0.875%	1.000%	1.000%	NA
Prepayment	48 Months	0.625%	0.625%	0.625%	0.625%	0.750%	0.750%	NA
Penalty Term	3 Years - 5% Fixed (5%/5%/5%)	0.250%	0.250%	0.250%	0.250%	0.250%	0.250%	NA
(DSCR Only)	2 Years - 5% Fixed (5%/5%)	-0.375%	-0.375%	-0.375%	-0.375%	-0.500%	-0.500%	NA
	1 Year - (5%)	-1.125%	-1.125%	-1.375%	-1.375%	-1.625%	-1.625%	NA
	No Penalty	-1.750%	-1.750%	-2.000%	-2.000%	-2.250%	-2.250%	NA
	5 Years - Declining (5%/4%/3%/2%/1%)	0.500%	0.500%	0.500%	0.500%	0.625%	0.750%	NA
Prepayment	48 Months	0.375%	0.375%	0.375%	0.375%	0.500%	0.500%	NA
Penalty Term	3 Years - Decling (5%/4%/3%)	0.000%	0.000%	0.000%	0.000%	0.000%	0.000%	NA
(Other allowable PPP)	2 Years - 3% Fixed (3%/3%)	-0.500%	-0.500%	-0.500%	-0.500%	-0.625%	-0.625%	NA
	1 Year - (3%)		-1.250%					NA
	No Penalty		-1.750%			-2.250%		NA
Other	Less than 12 Months Reserves	0.20	-0.250%	0.000	0.000	NA	NA	NA
	Escrow Waiver		-0.250%				NA	NA
FICO/LTV	Across All Borrowers	0.500%	0.000%	-0.125%	-0.625%	-1.375%	-2.500%	NA

Minimum Loan Amount	\$100,000
Maximum Loan Amount	\$1,500,000
Loan UW	If one borrower is a FN, whole loan qualifies under DSCR - FN program
Minimum DSCR	0.00x
Purchase / Refinance Seasoning	Property acquisition within 6 months of loan origination date
Liquidity Requirement	12 months of PITIA
Eligible Programs	5 YR ARM $/5$ YR ARM $IO$ $/$ YYR ARM $/7$ YR ARM $IO$ $/$ 10 YR ARM $/10$ YR ARM $IO$ $/$ 15 YR FIX $/$ 30 YR
Rate Type	Fixed and Adjustable Rates are permitted. The following methodology applies to Adjustable-Rate Mortgages ("ARM"):  - Fixed Period (Month): 60 ("5/6") / 84 ("7/6") / 120 ("10/6")  - Adjustment / Index: Semi-Annually / 30-Day Average SOFR  - Margin: 6.50%  - Caps (5/6): 2 / 1 / 5  - Caps (5/6): 8 / 10/6): 5 / 1 / 5  - Floor: 6.50%
Borrowing Entity	The following structures are allowed: - LLC - Limited Partnership - Corporation - Revocable Trust - Individual - Joint Tenants / Tenants in Common

Underwriting Fee / Legal Fee	\$1,995 / \$995
Property Ownership	Fee Simple. Leasehold is not permitted
Not Permitted States	Nationwide
Lien	Only first liens are allowed
Housing Event Seasoning	Bankruptcy, Foreclosure, Deeds in Lieu, Short Sale, Bankruptcy Dismissal: 3 Years or 2 Years with LLPA
Loan Term	360 Months
Interest Only Term	10 Years. All Interest Only loans are based on an accelerated amortization. No balloon payments will be due at the end of the term
Prepayment Penalty Structure	5 Years - 5% Fixed (5%45%45%45%45%) 5 Years - Declining (5%43%45%25%41%) 3 Years - 5% Fixed (5%45%45%) 3 Years - 5% Fixed (5%5%45%) 2 Years - 5% Fixed (5%5%4) 1 Year - (3%) 1 Year - (5%) No Penalty
Program Specifies	Evidence of primary residence required ACH required Foreign Passport required Signing outside the 'us accepted at US Embassy (including notarization) POA not permitted